



MARK W. COX

Managing Director

Mark is a Managing Director within Global Tax Management's State & Local Tax (SALT) practice. His diverse knowledge of indirect (sales and use) tax allows him to provide his clients with exceptional service specifically in the areas of sales tax compliance, refunds, and audit representation.

Mark had over 20 years of indirect tax experience before joining GTM in 2010. His experience and knowledge of sales and use tax has allowed him to successfully direct and grow the indirect tax area of the SALT practice. He has delivered hundreds of sales tax seminars for clients and implemented improved procedures that result in permanent client savings. Mark has also taken great pride in mentoring clients and members of his staff.

Prior to joining GTM, he was Regional Director of a sales tax consulting firm, and an Assistant Director with Ernst & Young, serving the Mid-Atlantic Area SALT practice. Mark later founded Tax Management Associates, a sales tax consulting firm. He represented clients in obtaining sales tax refunds in 34 states, and in defending and reducing sales tax audit assessments in PA, NJ, NY, CA, and nine other states.

Mark was born and raised in the Philadelphia area and currently resides in Newton Square, PA with his wife Jean and their three children. He is actively involved in community and charitable organizations, including the GESU School and St. Rose of Lima (inner city Catholic mission schools within Philadelphia). Mark is also a member of the Association for Computers and Taxation (ACT) and the Institute for Professionals in Taxation (IPT).

DESIGNATION: CPA

EDUCATION: B.S. in Business Administration and Accountancy from Merrimack College

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While many firms are successful in refunds and audit representation, my goal for client service goes beyond the norm to ensure that future savings recommendations and process improvements are identified and implemented.

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CONTACT

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